

New Mexico Association of Health Underwriters -Board Meeting

October 5, 2016

Present: (In Person) Eva Jean Fomalont, Agnes Gallegos, Barbara Lardner, Julia Moore, Danine Baca, Lametria Davis,

Phone: Stephanie Garcia, Joan Buckner

TOPIC	DISCUSSION	ACTION/FOLLOW-UP	RESPONSIBLE PARTY/ DUE DATE
Call to Order	<ul style="list-style-type: none"> The meeting was called to order at 8:39 a.m. 		
Approval of Last Meeting's Minutes	<ul style="list-style-type: none"> Danine Baca motioned to accept the minutes. Julia Moore seconded the motion. 		
President's Report Agnes Gallegos	<ul style="list-style-type: none"> Storage unit - Barbara Lardner moved to invest in a storage unit at Extra Space Storage on San Mateo. Lametria seconded the motion. The storage unit is near the P.O. Box and is 5' x 5' at \$39 a month with a \$24 set up fee. It was suggested that papers be scanned to Cubby before putting into storage. Meeting with OSI – The meeting went well. Franchini and his attorney expressed support for our endeavors. Only 16 of the 800 self-funded groups are registered with the Department of Labor. Someone from OSI will be at our October meeting to discuss stop loss changes in NM. September CE overview – CE speakers were good and event was a success. We didn't make a profit, however once expenses were tallied. Savers October 28 Fundraiser – Volunteers are needed to take donated items to Savers on Carlisle from 10 to 2 p.m. on Friday, October 28. Please bring your unwanted items. This is an easy way to raise money for the organization. Big Brothers and Sisters Mentor 2.0 volunteers – Big Brothers and Sisters would like NMAHU to help with a mentor event. She told them we would be interested in the spring and it was discussed that a financial contribution may not be feasible but members could donate time. 	<ul style="list-style-type: none"> Agnes will arrange for the storage unit Bring items to Agnes's office October 28 to raise money for NMAHU. 	

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Northern NM Report <i>Danine for Halle Treanor</i>	<ul style="list-style-type: none"> • There will not be a symposium. Lack of attendance is really a problem. • Will host a seminar called Mental Health First Aid early next year. It will be a free event and most likely be held on a Saturday. 		
Treasurer Report <i>Stephanie Garcia</i>	<ul style="list-style-type: none"> • Current checking \$643.09 and savings \$2502.11. A check for \$740 from the September CE was posted too. • Money is still owed to NNM and there are outstanding reimbursements from Region 7 and the Strategic Planning meeting. • Will discuss the need for sponsors and members and how to pay NNM at a later meeting. 		
Legislative Report <i>Leonel Zea</i>	<ul style="list-style-type: none"> • No report 		
Membership Report <i>Julia Moore</i>	<ul style="list-style-type: none"> • Update – September membership is 95 • Applications submitted in September – Carolyn Woodhull sponsored by Carla Sanchez • 15 people are listed as billed not paid. This list was passed out at the meeting. • Two members have lapsed in the last two months. • There is a 100% Board Contest that ends April 30, 2017. • There is a new member online website which contains an online kit that introduces new members to NAHU and the value of their membership. • There is a membership drive going on for new members who join on bank draft and members who renew and switch to bank draft 		

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Retention <i>Carla Sanchez</i>	<p>will be entered into a drawing to win up to \$750.</p> <ul style="list-style-type: none"> The membership appreciation event held on September 16 at the Canyon Club in Albuquerque was well received by all those who attended. Lametria Davis provided a description of the awards for the Patricia Miller Distinguished Service Award, Eva Jean Fomalont National Service Award and Anne Sperling Legislative Service Award. Six past presidents were in attendance and they were recognized as well. No report 		
Professional Development Report <i>Joan Buckner</i>	<ul style="list-style-type: none"> Update on September Symposium - \$740 in checks were deposited. Additionally there was \$645 in credit card charges. Sponsors covered the cost of the expenses. The cash box was left behind and \$125 in cash was taken. For the October meeting, a room at Presbyterian has been booked. NMAHU will provide breakfast. We are looking for a sponsor for this meal. There will be no CE for this event. Spring Symposium will be March 29 and 30 at Hotel Albuquerque. Work continues on the Day on the Hill event. Sharon will give a Guardian report next month. 		
Awards Report <i>Lametria Davis</i>	<ul style="list-style-type: none"> Keep putting things in Cubby. This will make the awards process easier. Lametria will start promoting local award nominees earlier so new people get involved. 		
Communications Report <i>Jennifer Sedillo</i>	<ul style="list-style-type: none"> No report 		
Media Report	<ul style="list-style-type: none"> No report 		

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<i>Mark Walker</i>			
<p data-bbox="107 305 281 367">Sponsorship Report</p> <p data-bbox="100 371 289 399"><i>Lametria Davis</i></p> <p data-bbox="100 509 289 571">New Business <i>All</i></p>	<ul data-bbox="348 305 1220 613" style="list-style-type: none"> • Lametria moved we accept the new sponsorship levels. Julia seconded the motion. • Sponsorship letter will go out next week. Everyone needs to get at least one sponsor. • Eva suggested that we start promoting LPRT now so people can apply <p data-bbox="348 753 1125 815">The meeting was adjourned at 10:22. Our next meeting will be November 2 at 8:30.</p>		

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