

New Mexico Association of Health Underwriters -Board Meeting

July 7, 2016

Present: (In Person) Stephanie Garcia, Chris Will, Agnes Gallegos, Mark Walker, Barbara Lardner, Julia Moore, Eva Jean Fomalont, Leonel Zea,

Phone: Danine Baca, Lametria Davis, Joan Buckner, Halle Treanor

TOPIC	DISCUSSION	ACTION/FOLLOW-UP	RESPONSIBLE PARTY/ DUE DATE
Call to Order	The meeting was called to order at 8:40 a.m.		
Approval of Last Meeting's Minutes	<ul style="list-style-type: none"> • Minutes motion to approve by Stephanie • All approved, none opposed 		
President's Report <i>Agnes Gallegos</i>	<ul style="list-style-type: none"> • Agnes began the meeting by welcoming the new board members: Carla Sanchez – membership retention Barbara Lardner – secretary Leonel Zea – Legislative Professional Development – Joan Buckner and Sharon McMahon LPRT – Eva Jean Fomalont President Elect – Danine Baca Awards – Lametria Davis Communications – Jennifer Sedillo Photographer – Mark Walker Website – Lisa Lesku Vanguard – Cy Moser • There is still a need for a HUPAC chair. • The Region 7 President's call was taking place at the same time as the board meeting. Danine agreed to take the call and will file a report at the next board meeting. • The National Convention was a great success. NM won several awards including: Landmark Award Robert Osler Award Presidential Citation Award went to Lametria Pacesetter Award went to Northern NM 		

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	<ul style="list-style-type: none"> The strategic planning session will be scheduled after the Region 7 conference in mid-August. Barbara Lardner offered her home as a meeting location. Michael Freccia has been 		
<p>Northern NM Report <i>Danine for Kevin</i></p>	<ul style="list-style-type: none"> Board meeting last week but neither Lee nor Kevin attended, so no updates on accounts Membership is up to 22 Upcoming CEs to file with date TBD New Board, Halle as Pres, don't have Pres Elect, Cisco Rubio will be Treasurer, Danine will be, Kevin will be Membership Retention, 		
<p>Treasurer Report <i>Stephanie</i></p>	<ul style="list-style-type: none"> Current checking \$8,142.36 and savings \$5,001.80 Credit cards from golf tournament and sponsorships that haven't been posted All registration fees accounted for Audit scheduled for savings and checking for the year on 7/7, assisting audit will be Julia and Leonel 		
<p>Legislative Report <i>Leonel</i></p>	<ul style="list-style-type: none"> Janet Troutwein from NAHU did webcast a couple of weeks ago that was very informative on how government works and info on each 2016 presidential candidate and how they look at healthcare and what they say their initiatives are. MLR bill still not come through, will get confirmation from chair if Sen Heinrich supported the bill Cadillac tax delayed a couple of years but should be able to repeal it in the future 		<ul style="list-style-type: none">

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Membership/ Retention Report <i>Chris</i>	<ul style="list-style-type: none"> • Current membership count is 106 • Lametria working on several new members and sponsorship for Membership appreciation. Looking at Sept 16th which is 3rd week of Sept and just before open enrollment starts. 		<ul style="list-style-type: none"> •
Professional Development Report <i>Joan Buckner</i>	<ul style="list-style-type: none"> • Joan has been discussing the September Symposium with co-chair Stephanie McMahon. • Agnes suggested the membership appreciation social be included with this event. Our charter was started in 1986 so Agnes suggested a special notice of this as well. • Julia will honor our past president at this event • Joan will work on an annual calendar listing events for the upcoming year. 	<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> •
Awards Report <i>Julia</i>	<ul style="list-style-type: none"> • Suggested to try to keep track of awards on a monthly basis. • Julia handed out awards, judges were Eva Jean and Janet based on the applications and point system, Pat Miller award to Joan, Eva Jean Fomalont award to Lametria, Anne Sperling award to Sherrie Williams, and Agnes gave appreciation plaque with gavel to Lametria. Noted that she was instrumental in moving association to the next level. 	<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> •
Communications Report <i>Lametria for Mark</i>	<ul style="list-style-type: none"> • Working on last newsletter of the year • Need to have articles in by June 17th 	<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> •
Media Report <i>Lametria</i>	<ul style="list-style-type: none"> • We will work to get media attention at the golf tournament and National Convention. BBBS working to get media to either event. Lametria has a big check that we can use to take pictures with. 	<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> •
HUPAC Report <i>Danine</i>	<ul style="list-style-type: none"> • Last several months there was challenge between similar size chapters, both Rio Grande and Northern won their categories! 	<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> •
Sponsorship Report <i>Agnes</i>	<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> •
LPRT Report <i>Nick</i>	<ul style="list-style-type: none"> • Event for Soaring Eagle starts on Sat through Sun at El Pinto, if LPRT no charge and \$55 if not, 6-9pm, register at convention now, will have transportation to and from event 		<ul style="list-style-type: none"> •

Old Business	<ul style="list-style-type: none"> • Got bill for PO Box \$35 for 6 months • Will open UPS store this month and start transition 		•
New Business	<ul style="list-style-type: none"> • Agnes' husband will be Transportation and pictures at golf tournament for website, need one more driver • Board agreed to give BBBS golf tournament charity \$2500.00. • Need Golfers / Sponsors – All hands on deck. Look for invites to finalize event. • • Gift certificates and appreciation awards were given to all Board members, presented by Lametria 		
Adjournment	Meeting adjourned at 11:03am		